

HR: The New Evolution

Beyond Measurement

Using engagement data to manage and drive business results

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Presenters



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Introduction

Paradigm shifts in workforce engagement measurement & management

- 1 Who Owns Engagement
- 2 When We Listen
- 3 How We Leverage this Workforce Intelligence

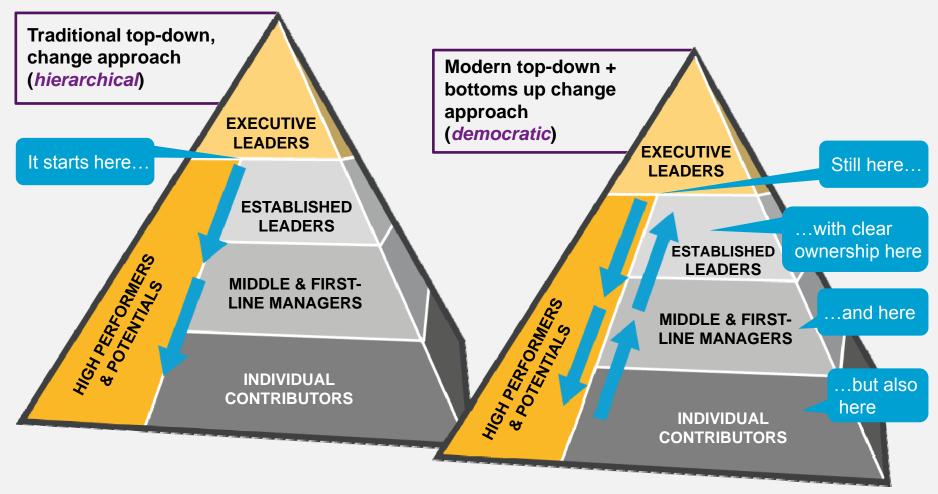
The Irvine Company Story

Open Q&A



2. Who Owns It:

Individual Engagement = Ownership





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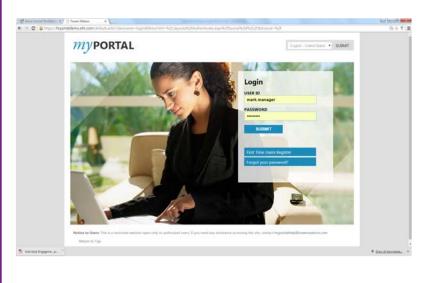


Each of us owns our engagement – everyday. A communication campaign that raises individual interest should be backed up by a personalized experience. Employees need to feel able to do more than just 'have a say', by also being involved in the solution. Awareness and personalization drive ownership.

QUANTIFYING AND IMPROVING 'SELF'



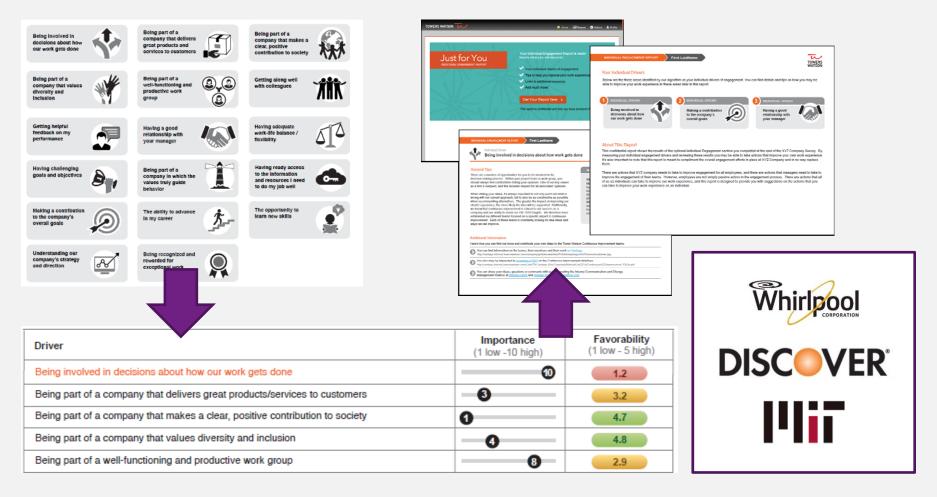
PERSONALIZED WORK EXPERIENCES





2. Who Owns It:

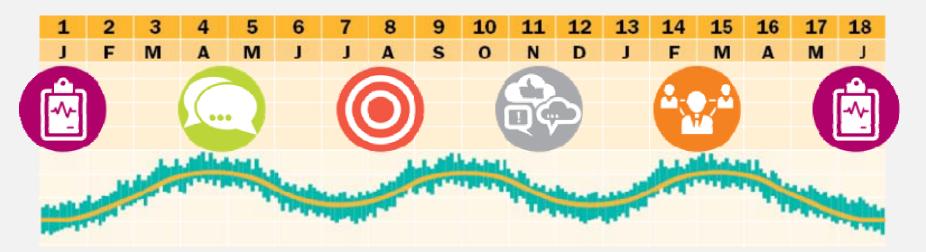
Individual Engagement = Ownership





2. How We Listen:

Technology enables active listening with your workforce



Census
Surveys - full
diagnostics of
culture,
engagement
and it's drivers
at key anchor
points.

Social Media
Scans gather
what is being said
about the
company
naturally and
beyond its walls.

Targeted
Pulse Surveys
measure
progress against
priorities,
reactions to
recent changes
and ongoing
sentiment.

Open-Ended
Pulse Surveys
provide a less
structured
mechanism to
gather feedback,
and leverage the
power of text
analytic
technology

Onboarding/Exit surveys capture the views of those joining or leaving to inform attraction and retention strategies.

Online "Chats,"
"Jams" and
Intranet
Discussion
Boards gauge
employee
reaction to
priorities and
actions, and
gather input for
the next census.



3. How We Leverage It:

Enact Real Change – Consumer-grade technology makes moving to action more efficient, effective, and compelling





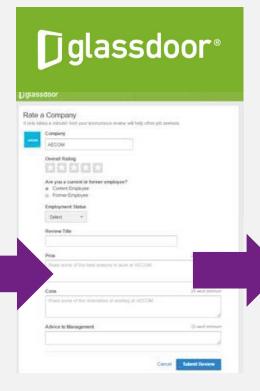
3. How We Leverage It:

Build Your Brand Grass Roots – Connecting the employee survey to Social Media

Employer review sites offer socially organic and transparent view of what it is like to be an employee. These sites have become an important part of a company's employment brand, and impact their ability to attract and hire the best talent. Nearly **50%** of job seekers visit Glassdoor before making a job decision.

- An easy, confidential, voluntary opportunity to continue to share, publically
- Paint a more balanced public profile
- Improve the organic employment brand

Thank you again for your participation. Your opinions have been saved and will be kept confi	dential.
Now, help us recruit great people like you	
Please take a few minutes to let the world know what it's like to work at Glassdoor.	by sharing your experience on
Glassdoor is a career community and third party, so all posts are anonymous and w information related to your contributions.	e will not have access to any personal
Thank you.	_
Click here to Comment on Glassdoor	

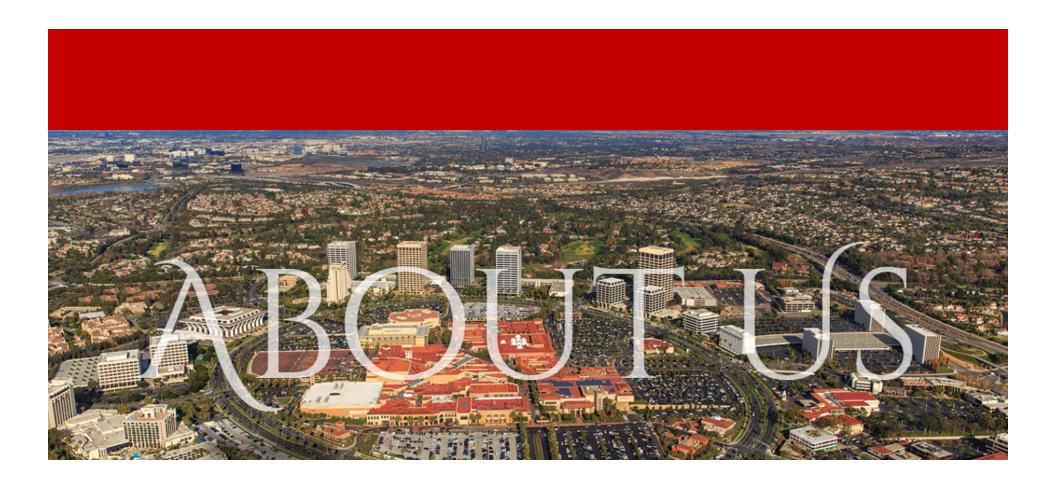


IMPACT

Preliminary statistics:

- Volume: Projected 100% increase (3-5% uptake; from 1.5k reviews to over 3k)
- Sentiment: Notable positive shift in feedback, ratings
- Outcome: A more balanced organic public profile

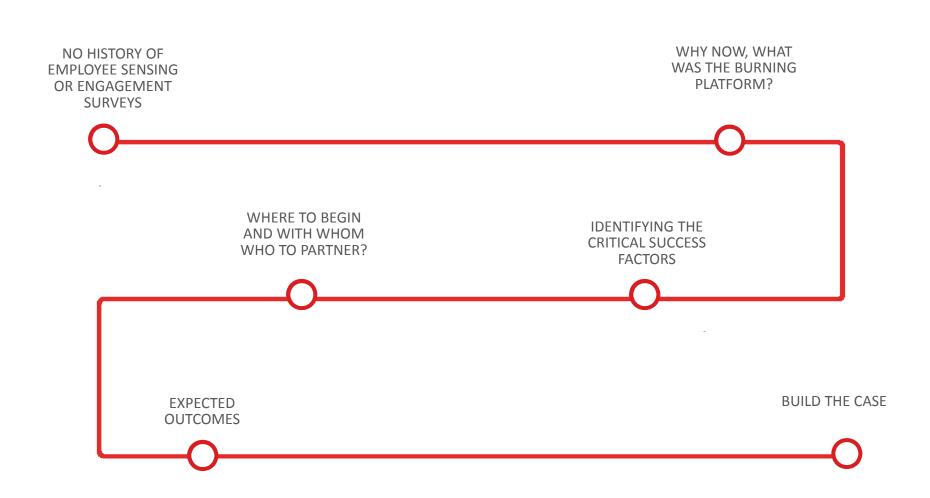




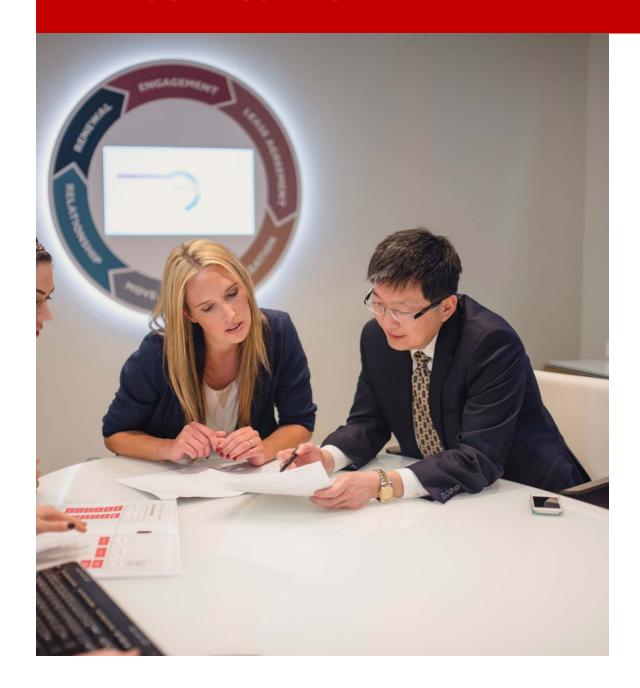
LIVE SHOP WORK PLAY PLAN



OUR JOURNEY - THE VERY BEGINNING



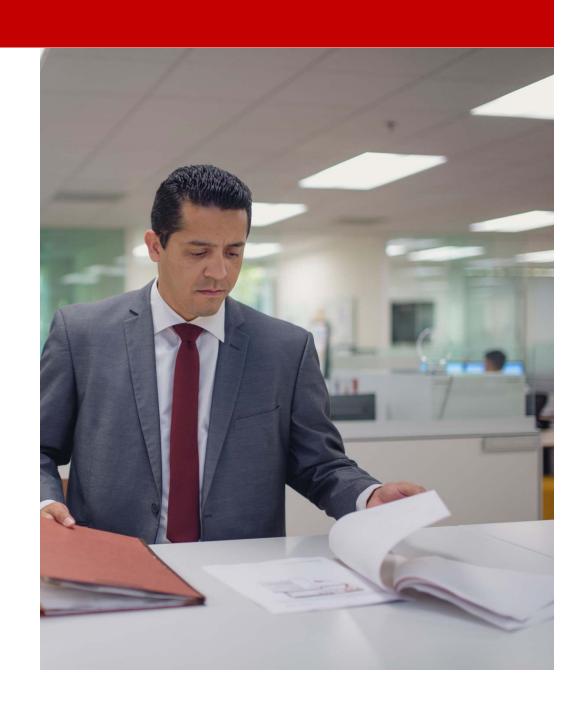
THE BUSINESS CASE



INCREASE THE DISCRETIONARY
EFFORT OF OUR EMPLOYEES BY
UNDERSTANDING AND TAKING
ACTION ON THE KEY DRIVERS OF
ENGAGEMENT THEREFORE
ULTIMATELY INCREASING REVENUE
AND PROFITS.

SURVEY OBJECTIVES

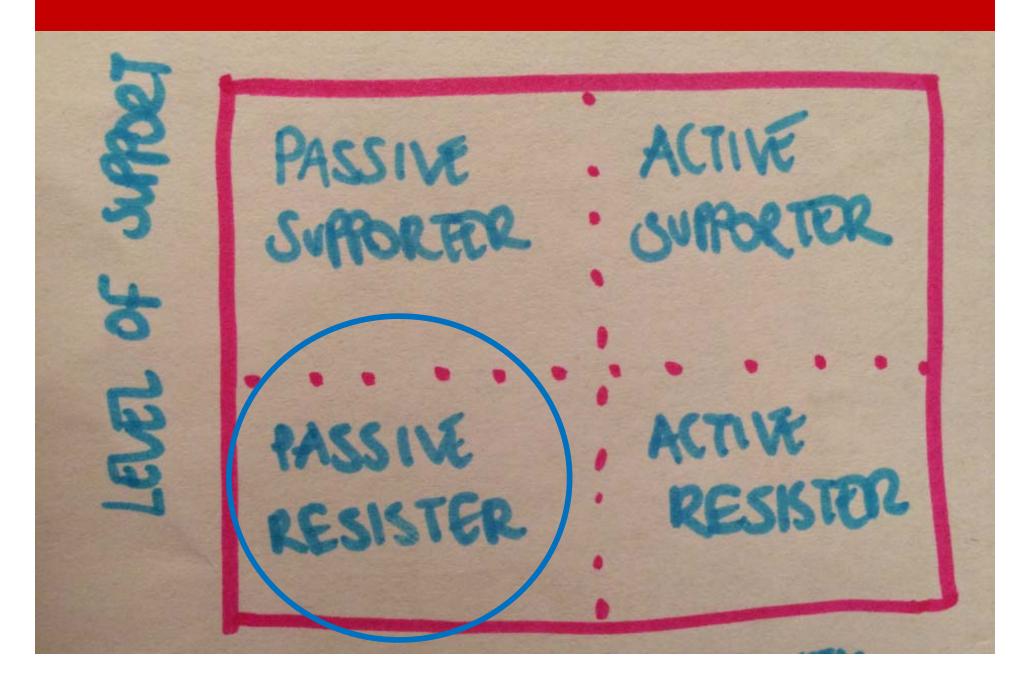
- ECONOMIC IMPACT OF AN ENGAGED WORKFORCE
- FUTURE WORKFORCE STRATEGIES
- OPTIMIZE BUSINESS PERFORMANCE
- FOUNDATION FOR FUTURE GROWTH
- TALENT RETENTION
- POSITIVELY ADDRESS CHANGING WORKFORCE DEMOGRAPHICS



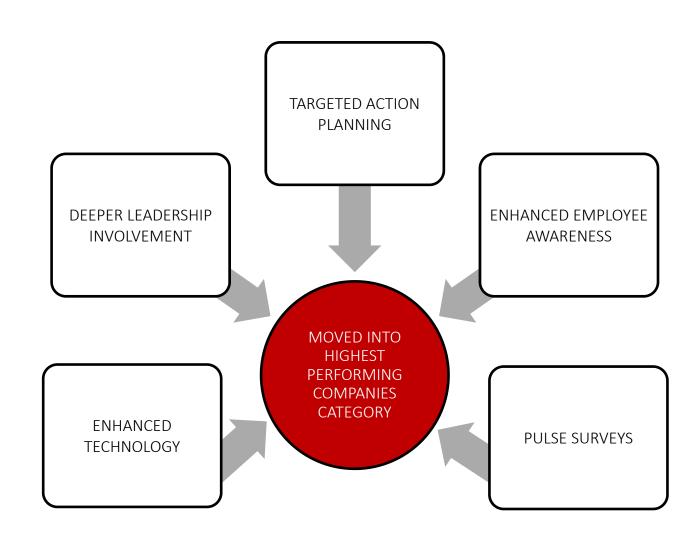
INITIAL SURVEY 2010 CHALLENGES/RESULTS



INITIAL SURVEY 2010



SUBSEQUENT SURVEYS



LESSONS LEARNED

DO:

- Make a clear connection between engaging employees and your business performance
- Keep it simple at first, and build sophistication over time
- Put leader's in the ownership position, with strong support from HR

DON'T:

- Use generic survey content instead, measure what matters
- Under appreciate the importance of getting your company demographics (HRIS) right
- Let a few disbelievers derail delivering valuable insights to others

Open Q&A



